NARENDRA PROPERTIES LTD.

Regd. Off.: Makanji House, 2nd Floor, # 49 (Old 25) Barnaby Road, Kilpauk, Chennai - 600 010.

NARENDRA PROPERTIES LIMITED (NPL)

FAMILIARISATION PROGRAMME FOR INDEPENDENT DIRECTORS CONDUCTED ON 9^{TH} FEBRUARY 2017

The Managing Director, Company Secretary and the Chief Financial Officer of the Company briefed the Directors in detail on the following aspects:

- i. The general history of the Company right from its inception and the promoters and the present state of affairs of the Company.
- ii. The nature of construction business in which the Company is presently engaged.
- iii. The business model and conservative business bias.
- iv. Construction industry scenario in Chennai, Tamilnadu and major metros.
- v. Competition in the business and competitors in the area where the company is presently launching its projects.
- vi. Customer profile and policy of the Company towards various segments of customers.
- vii. Contractors, vendors supporting the company and the operational infrastructure put in place and nurtured by the company.
- viii. Financial metrics relating to residential and commercial construction.
- ix. Current state of the economy, political scenario and its impact on the company and its business.
- x. Regulatory developments especially with regard to impending GST, impact of the latest budget proposals, SEBI (LODR) Regulations, SEBI (Insider Trading) Regulations, Guidelines issued by SEBI regarding Board evaluation and its applicability to the Company, etc.
- xi. Role of Directors, Independent Directors and guidance expected from them.

For NARENDRA PROPERTIES LIMITED

CHIRAG TO MAHER

DIN: 00078373

PLACE: CHENNAI

DATED: 10TH FEBRUARY 2017

E-mail: info@narendraproperties.com Website: www.narendraproperties.com